

	MEGACAST BY ACTUALTECH MEDIA	ECOCAST BY ACTUALTECH MEDIA	VERTICAL ECOCAST BY ACTUALTECH MEDIA	PANELCAST BY ACTUALTECH MEDIA	ENTERPRISE IT VIRTUAL SUMMIT BY ACTUALTECH MEDIA	THE GORILLA GUIDE WEBISODE SERIES
MINIMUM LEADS	800	400	150	200	1,200	150
VENDOR PARTICIPANTS	5 to 8	2 to 6	2 to 6	3 to 6	7 to 12	3 to 6
VENDOR PRESENTS?	Yes	Yes	Yes	Panel participant only	Yes	Yes
PRESENTATION LENGTH	20 minutes + 5 minutes Q&A	20 minutes + 5 minutes Q&A	20 minutes + 5 minutes Q&A	Panel participant	20 minutes + 5 minutes Q&A	10 minutes + panel participation
JULY	7/16: Upleveling Your Security and Networking Capabilities	7/29: Supporting Microsoft-centric Environments	7/22: Modernizing and Securing Financial Environments			7/24: Tips for Supporting a Remote Workforce
AUGUST	8/19: Cloud Strategies and Solutions	8/5: Key Trends in Data Storage, from Flash to HCI to Composable 8/6: Doing More With Less Day: Highlighting Technologies that Help Boost IT Efficiency 8/12: Data Protection, DRaaS, & Disaster Recovery 8/20: Avoiding Whack-a-mole: Diagnosing Performance Issues in the Network, Applications, SaaS Applications, and the Cloud			8/26: Summer Summit: Developing an IT Strategy: Storage, Infrastructure, Cloud, DR, Security, and More	8/14: Selecting the Right SaaS backup Tool
SEPTEMBER	9/2: Supporting, Extending, and Protecting Virtual Environments	9/23: Upleveling Your Security and Networking Capabilities	9/9: Charting Your IT Architecture Path (IT Manager and above) 9/16: Modernizing and Securing Healthcare IT 9/17: Modernizing and Securing State, Local, & Education (SLED)	9/30: Understanding Current Trends in Public, Private, Hybrid and Multi-Cloud Computing		9/18: Creating and Implementing a Disaster Recovery Plan
OCTOBER	10/7: Data Protection, DRaaS, & Disaster Recovery 10/21: Cloud Strategies and Solutions	10/8: Enhancing the Human: Tools to Help Address the Weakest Security Link 10/13: Monitoring and Optimizing the IT Environment, Applications, and the Cloud 10/15: Supporting Microsoft-centric Environments 10/22: Building a Next-Gen IT Environment 10/29: Enabling Edge Environments				10/2: Evaluating Security Information and Event Management (SIEM) Options 10/16: Understanding Software Defined Networking 10/30: Understanding AI, ML, and IoT tools for Business
NOVEMBER	11/18: Security	11/4: Exploring Innovations in Networking 11/5: Modern Analytics	11/19: Modernizing and Securing State, Local, & Education (SLED) IT Vertical Event		11/12: Fall IT Virtual Summit	11/6: Deploying Security Orchestration, Automation and Response (SOAR) solutions
DECEMBER	12/10: Data Protection, DRaaS, & Disaster Recovery 12/16: Enterprise Storage and Hyperconvergence	12/2: Supporting Cloud Environments		12/9: Beyond 2020: The Technologies and Trends that will Define 2021		12/4: Securing a Remote Workforce

Event Descriptions

MEGACAST

ActualTech Media's themed MegaCast events have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market. These multi-vendor virtual events offer viewers back-to-back presentations from 5 to 8 vendors that have a story to tell around the theme of the event. Vendor participants in MegaCasts are provided with a 20-minute speaking slot, as well as registration details for a minimum of 800 registrants. Every event is managed by ActualTech Media's expert event logistics coordinator to help you understand exactly how the event works. In addition, we are happy to have a content planning session with you so that you can discuss your intended topic and approach and we can provide advice and feedback so that you can maximize your success with these events. With these events, we define the general theme, host the registration page, and provide the presentation platform. After the event ends, we'll provide you with a recording of your final presentation so that you can use it for other campaigns or add it to your resource library.

ECOCAST

The EcoCast is a smaller version of our MegaCast event and provide a variety of both broad and somewhat focused themes. With 3 to 5 vendor participants and a minimum of 400 event registrations, EcoCasts are a perfect way to, in 20 minutes, tell a receptive audience about your product or service. These themed events are held at least monthly. We provide an expert event logistics coordinator and provide an advance content planning session with you to help you think through your topic. After your participation in an EcoCast event, we will provide you with all of the registration information for all people registered for the event. We will provide you with a recording of your final session to use as you like.

GORILLA GUIDE WEBISODE SERIES

The Gorilla Guide Webisode series brings together eminently snackable insight from our vendor partners and put them front and center in front of a highly engaged audience under a tightly themed and actionable topic. This Friday-friendly event series combines short presentations from our vendor partners and group panel discussions that help the audience get a complete picture of the topic at hand.

VIRTUAL SUMMIT

ActualTech Media launched the Virtual Summit series to fill a different kind of need. Whereas MegaCasts and EcoCasts do a fantastic job of telling stories around particular types of technologies, Virtual Summits tell stories that span the market and are of critical important to organizations, regardless of the kinds of technology they're running. Previous Summits have revolved around the complex labyrinth that is Digital Transformation and the kinds of things that IT pros, IT decision makers, and business decision makers need to consider as they continually evolve their data center environments to embrace cloud technologies. Virtual Summits feature up to 11 leading technology companies from a cross-section of concentrations, including cloud computing, enterprise storage, converged and hyperconverged infrastructure, networking, security, data protection, disaster recovery, data, development/DevOps, and more. With a schedule intended to expose the audience to a broad swath of information, the event will consist of presentations from each vendor presenter as well as keynotes from independent experts, each of whom will share their thoughts, opinions, guidance, and advice with our audience. During this event, each participating vendor will receive up to a 20-minute speaking slot followed by 5 minutes of Q&A from an audience that has proven time and again to be highly engaged. Participating vendors can also assign staff to answer audience questions in real-time throughout the event, in addition to the 5 minutes of live on-air Q&A. But make sure they can type very quickly! During our shorter events, we typically see more than 100 questions come in!

PANELCAST

We know our clients are always eager to participate in broad, industry-centric thought leadership discussions. We've designed our PanelCast events to enable this participation. Each event starts with a 20- to 30-minute independent editorial from an ActualTech Media Expert after which that expert will moderate a virtual panel discussion with representatives from each of the clients participating in the event. Each PanelCast event guarantees a minimum of 200 registrations.

WEBINARS

In addition to the events on our event schedule, we're happy to help you execute your next webinar. A standard ActualTech Media webinar is an event that is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the event as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.

CUSTOM ONLINE EVENTS

ActualTech Media routinely performs custom online events for our clients ranging from small gatherings to large expositions. For all events, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want an event that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!